101 PROPERTY SOURCING PACK

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INTRODUCTION

We make investing in East Riding and Yorkshire a breeze with our comprehensive Property Sourcing and Deal Packaging Service.

Designed to take all the stress out of investing in property, our turnkey service not only finds you the right property, but also manages the sales process, optimises the property and lets it out on your behalf. Leaving you to put your feet up while your investment is hard at work.

Enjoy a totally 'hands-off' experience, while we do all the legwork for you. Using our knowledge and market expertise, we'll identify well-located properties that will attract good quality tenants, provide a low-risk long-term investment and have value added potential to deliver annual rental and capital growth.

Our ethos is to create a hands free relaxed evironment with you to give you a peace of mind working with us.





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Our Mission & Vision

Our Mission & Vision

At 101 Property, we conduct thorough research on asset locations, carefully considering factors such as growth potential, government regeneration plans, and the specific property requirements of the local community. Subsequently, we concentrate on sourcing properties in targeted areas during a strategic period before prices and demand experience significant increases.

Once we identify a suitable property for you, we take charge of arranging viewings, negotiating with the sellers, and securing the property at the optimal price.

Our comprehensive mission is to work with all essential parties involved in completing the transaction on your behalf, including the conveyancing solicitor, mortgage broker (if needed), and insurance broker.



Many of our clients never even visit the property themselves, making it the perfect partnership for armchair or overseas investors who are happy to sit back while we put their investment to work.

In terms of the service we offer, it means we offer the total package. As well as finding you the right property and packaging the right deal, our team will take care of the progression, obtain estimates and project manage any works, prepare and let the property and then move the tenants in.

All without you ever having to leave your home.

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01



Building Strong Foundations

Calling upon our vast experience and desire to ensure we understand you a client, our first aim is to build a strongworking relationship with you. 101 Property Solutions has always emphasised on building a transparent and constructive relationship to give you a peace of mind going into a project with us and create a hands free relaxed environment.





money.

Trust

Property, for some, can be a difficult thing to jump into. It is your cash that you've worked extremely hard to make and/or keep. We understand this and we hear this. If you are feeling eager, but hesitant, to invest yourself, we can spend longer going through the process, answering any questions you have and quelling any uncertainties.

Transparency Whether it's the progress on where we are with the deal process, updates on the refurbishment or the general explanation of what we do, you will be told with complete honesty and transparency. We want to build strong, long-lasting relationships by ensuring you have the full picture of what is happening with your





Ethics

Acting ethically is one of the cornerstones to our practice. We want our investors to have incredible returns but more than that, we want you to be happy and know that we have served you well. It must always be a win-win scenario.

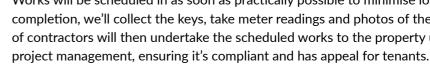
101 Property Sourcing Process

A step by step guide to how the sourcing process works when you are working with 101 Property.



This is where we really put our skills to work for you.

Our experienced team will arrange to visit the property, and undertake an indepth analysis of the property and identifying any cosmetic and remedial works required.



We'll quality check and handle final snagging, keeping you up-to-date with videos, photos and schedules.



Often, the first property is just the start of the journey and at the end of the process, we find ourselves back together at the Strategic Planning stage of the cycle, reviewing the outcomes achieved and looking at the next steps. It might be that you choose to purchase another property, or multiple properties, all without having to leave home. You may decide to refinance, to release funds to purchase further properties.

Step 7

your point of contact for everything relating to your income secure.

Step 2 Sourcing

You will have a dedicated contact who will be your personal expert, and will liaise with you on potential properties. They will undertake viewings on your behalf and report back - sending photos and videos for your review.

If we think it's a suitable match, we'll put together a Deal Analysis for the property, a handy overview sheet detailing the figures for investment, improvement and returns.

Once we've agreed on 'the one', our team will then seek to agree a optimal purchase price and close the deal.



Step 1 **Consultation &** Strategic Planning

During an in-depth consultation, we'll chat through the different options we offer, what the anticipated outcomes would be, what is involved and how we operate.

Our goal is to really understand your needs: what is it that you want to achieve, how quickly you want to achieve it and the risk level you are comfortable at.

Once we are agreed, we then move to the next stage.

Purchase

Progression

Once the offer is accepted, we'll oversee the purchase progression step by step, liaising with your appointed Conveyancers and Mortgage Broker as required.

We'll book a survey to check for remedial works and then review the report with an aim to renegotiate the purchase price if required. If you have any questions throughout, we are there to answer them.

The aim is to streamline the purchase process to reach completion in a timely and stress-free manner, before collecting the keys when the completion date arrives.

Step 6 Marketing

Step 5

Refurb

As one of our Property Sourcing clients, the property will automatically receive professionally edited photos and floorplans.

Works will be scheduled in as soon as practically possible to minimise lost income. On completion, we'll collect the keys, take meter readings and photos of the property. Our team of contractors will then undertake the scheduled works to the property under our watchful

Step 8 **Annual Review**

Property Management

You will be assigned a dedicated Property Manager, who will be property such as maintenance, inspections and Tenancy renewals.

Their aim is to ensure your property is well maintained and your

Construction & **Refurb Management**

Our experience covers new build, refurbishment and fit-outs and we can take any project from conception to completion by working closely with all partners and providing a well-trained and gualified, multi-skilled workforce.

We maintain a client focus at every stage; whether a design and build, traditional or management form of contract is utilised.

At 101 Property, we are best involved from pre-construction with our clients and their advisors to establish the most efficient procurement method on a project.

We distinguish the way we deliver our management services by testing a standard approach, finding fresh and innovative ways of working and integrating the diverse range of specialist skills we have.

Our expertise is recognised by leading developers and our services are tested and trusted.

Maximise the potential of your investment with a refurbishment.



With our vast experience your investment will be in safe hands. Wayne has managed multiple refurbishments from sourcing, to planning, risk management and problem solving.



Wayne ensures that each and every project is managed effectively and is delivered on budget and in time.



We know how expensive and time-consuming property refurbishments can be. At 101 Property we unsure that our investors receive excellent value for money from their investment by providing effective, high-quality property refurbishments using our trusted sub contractors.



It pays to have seasoned expertise to hand when undertaking a refurbishment or fit-out project. We offer the benefit of many years relevant knowledge and experience providing project management services to investors, developers, landlords, owner occupiers and tenants alike, managing their refurbishment and fit-out projects from inception to completion.

101 Property brings certainty, safety and cost efficiency to every project.

